February 2, 2026

The Compass Chronicle

Vol. 16

Sharing the Love

Happy Valentine's Day! This V-Day, we're sharing the love with our Compass team. Thank you to our agents and admin for all that you do. We appreciate you! 💙

We LOVE getting pictures from you!

We know you are working hard to reach your goals professionally as well as personally. We want to see it! Share your favorite pics with us by emailing marketing@chcquotes.com 📸

CN COMPASS NEWS

THANK YOU TO ALL WHO MADE IT TO THE CHC HOLIDAY PARTY IN JANUARY!

We loved being able to see some many of our Compass family. The night was one for the books!

COMPASS NEWS

REFERRAL PROGRAM

Our next CHC New Agent Training & Development is in February. Send your referrals to **recruiting@chcquotes.com**, and you could get a $1,000 cash bonus when the new recruit hits their 10th paid application. The new agent must hit the 10th paid application in their first **three** months.

*Must have a $25 minimum premium per application
*ACA plans do not qualify

VIRTUAL CARRIER BLITZ

Join Us!

FRIDAY, MARCH 6 & SATURDAY, MARCH 7

ZOOM LINK: https://zoom.us/j/3738421209

**MORE INFO TO COME SOON!

AWARD TRIP WINNERS

Congratulations!

1. Thomas Trifaro
2. Luke Elliott
3. Anthony Carpenter
4. Jared DeBrabander
5. Dylan Carney
6. Aidan Foley
7. Kenneth Bardales
8. Stefanie Fishman
9. Colton Wayman
10. Brooke Smith
11. Drennons
12. Michael McAllister
13. Faith Bratlie
14. Robert Weinstein
15. Nicholas Iarrobino

WOMEN'S COUNCIL

Next Meeting:
February 25th at 1:00pm CST

We hope to see you there!

CHC WOMEN'S COUNCIL
STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS

Want to get notifications? Email marketing@chcquotes.com to be added!

MENTOR SUMMIT

For agents who are a leader, or thinking of becoming a mentor in the future.

If you would like an invitation, email events@chcquotes.com

CONTRACTING UPDATE

CHC now has our own E&O!

https://www.360coveragepros.com/chc/errors-and-omissions

LETS CONNECT

Stay in the loop! Follow us on your favorite platforms ✨ Make sure you are receiving CHC emails and texts for important updates.

NOT RECEIVING EMAILS OR TEXTS?

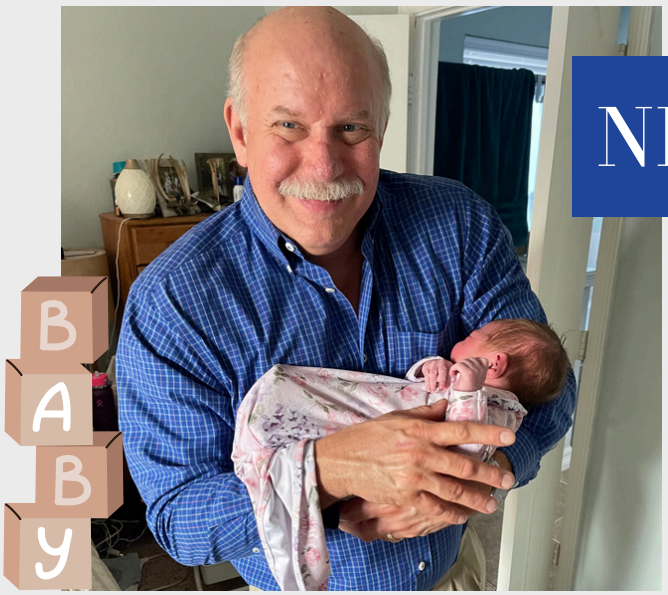
Please email **marketing@chcquotes.com** for email assistance

To receive text updates: **Text "START" to (314) 742-7842**

Did you know we offer personalized affiliate sites?

- Customizable
- Unique URL with lead form & review section
- $15 per month - payable with Top Broker balance or credit card

ANNOUNCEMENTS



NEWEST ADDITION

Congratulations to Richard Hyde & family! They have a new addition, baby girl Joanna. CHC sends much love!

NEW FACES

We are so excited to welcome so many new faces to the team! We can't wait to see the amazing things to come.

Griffen
Group Benefits Manager

Srilatha
Lead Generation Manager

Kara
Agent Support Specialist

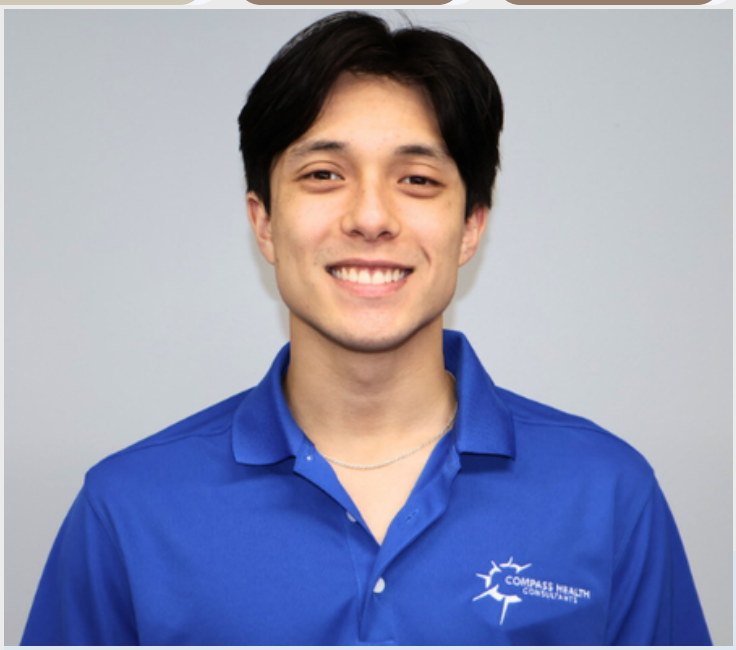
Mythyus
Agent Support Specialist

Bella
Recruiting Specialist

STAFF SPOTLIGHT

TREVOR WINDERS

AGENT SUPPORT SPECIALIST



AFTER WORKING AT CHC FOR A WHILE, WHAT SURPRISED YOU THE MOST?

"Everyone's contributions to maintain a consistently positive work environment and the company's efforts to foster internal growth."

TELL ME ABOUT YOUR POSITION AND WHAT YOU DO DAILY.

"I deal with agent inquiries, providing any information needed and helping to put the pieces together when issues arise."

WHAT MAKES YOU FEEL FULFILLED IN YOUR POSITION?

"I feel like an essential part of ensuring smooth operations and resolutions of issues, which drives me to work hard each day."

WHAT ARE YOU MOST PROUD OF?

"Going outside of my comfort zone, coming from a STEM background and moving to a people-oriented line of work; this has been a great way to start my career."

PERSONAL PROFILE

"I was born in Taiwan and grew up in Vandalia, MO. I'm a WashU grad with a degree in Math and Computer Science, and I love music, rock climbing, and trying new restaurants."

TO NOMINATE SOMEONE PLEASE EMAIL: MARKETING@CHCQUOTES.COM

AGENT SPOTLIGHT

ALISON TANURCHIS

AGENT

WHAT GOT YOU INTO THE INSURANCE INDUSTRY?

"I started in the industry about a year ago. I was helping Mario, who does construction, at one of his client's house (Joe). The owner's girlfriend (Amber) was there and asked if I would be interested.

WHAT ARE YOUR GOALS IN THE NEXT 3 YEARS?

"I am hoping in 3 years I am able to help many people. Seniors are my heart so it would be nice to get into Medicare."

FAMILY & LIFE LESSONS

"I have always dreamed of a small lake house close to St. Louis for the weekends with the kids. Creating lake memories💜💜"

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COMPASS HEALTH CONSULTANTS®

Word Search

Valentine day

t	t	r	f	l	o	w	e	r	s	l	o	c	d	a
e	r	s	b	r	s	w	e	e	t	j	d	u	e	r
j	r	u	m	a	s	l	e	v	m	o	h	p	p	a
g	b	i	s	y	q	u	o	h	w	c	k	i	u	i
r	c	l	a	t	l	e	n	v	w	c	p	d	c	t
y	a	e	p	l	t	h	s	l	e	a	a	f	f	n
g	r	o	n	e	d	a	t	e	y	w	c	n	i	t
y	e	e	t	w	l	r	k	e	a	k	p	j	d	y
p	p	w	c	e	b	n	q	w	h	o	z	e	o	y
s	o	t	i	n	y	o	r	n	h	e	a	r	t	x

Love

Trust

Candy

Cupid

Date

Sweet

Heart

Care

Flowers

UPCOMING EVENTS

FEBRUARY

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2 **Kickstart**: Attitude is Everything **Monday Madness:** Medicare Beyond the Sale	3 **Kickstart**: Expectations & Action Plans	4 **Kickstart:** Show Me the Money	5 **Kickstart:** Creating Your Pitch	6 **Kickstart:** How to Build Your Business **Life Insurance Bootcamp**	7
8	9 **Monday Madness:** Building Referral Networks	10 **Under65 Product Training:** My Benefits Online **New Agent Training Tampa**	11	12	13	14 HAPPY Valentine's Day
15	16 **Monday Madness:** Hands On Marketing	17	18	19 **Enroll Prime Training**	20	21
22	23 **Monday Madness:** Building a Business	24 **New Agent Training STL**	25 **WOMEN'S COUNCIL**	26 **Live Role Play** **Agency Updates Call**	27	28 **Dialing for Dollars**
			CHC WOMEN'S COUNCIL STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS. **WOMEN'S COUNCIL** Our next meeting is February 25th at 1pm CST			

ONGOING

TUESDAY

Agent Support Training - 9am CST
Foundation Mental Wellness Training - 12pm CST
TopBroker Training - 1pm CST
Bronze Training - 1pm CST
Team Dials with Q&A - 5pm CST

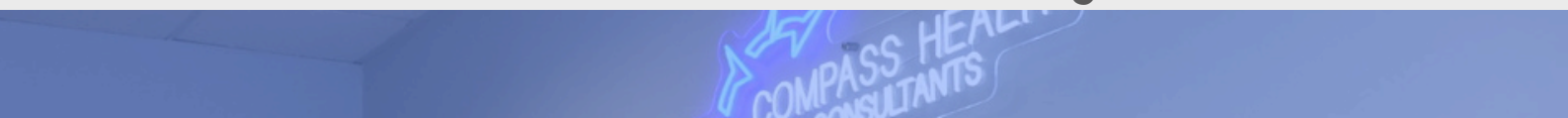
WEDNESDAY

Medicare Minute Wednesdays - 7:30am CST
XGB Webinar - 4pm CST
LifeX Webinar - 11am CST

THURSDAY

Weekly Life Insurance Training - 5pm CST

FRIDAY

LifeX Webinar - 11am CST

For more information, visit: www.chcagents.com