

The Compass Chronicle



Happy New Year!

We cannot believe it is already 2026! We are so excited to see what this new year brings. Thanks for making 2025 so amazing! Keep up the amazing work.



We LOVE getting pictures from you!

We know you are working hard to reach your goals professionally as well as personally. We want to see it! Share your favorite pics with us by emailing marketing@chcquotes.com 📷

CN

COMPASS NEWS

WE HAVE SPENT A LOT OF HOLIDAYS TOGETHER

We hope everyone had joyful holidays. Thanks for letting us be a part in your celebrations!



CN COMPASS NEWS

HOLIDAY PHOTO GALLERY



Compass News

Lets Connect

Announcements

Staff & Agent
Spotlights

Word Search &
Challenge

Calendar

LETS CONNECT

Stay in the loop! Follow us on your favorite platforms ✨ Make sure you are receiving CHC emails and texts for important updates.



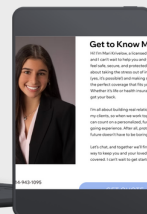
NOT RECEIVING EMAILS OR TEXTS?

Please email marketing@chcquotes.com for email assistance

To receive text updates: Text "START" to (314) 742-7842

Did you know we
offer personalized
affiliate sites?

- Customizable
- Unique URL with lead form & review section
- \$15 per month - payable with Top Broker balance or credit card



ANNOUNCEMENTS



STL BLUES



In December, some of the CHC Admin Team took on the STL Blues vs the Boston Bruins. Even though the Blues took a loss, they still had the best time!

ENGAGED



A huge congratulations to our Sales Manager and Recruiting Specialist, Jacob & Bella on their recent engagement! Your CHC family is beyond happy for you and sending so much love!



NEW FACES



We are so excited to welcome two new faces to the Finance Team! We can't wait to see the amazing things to come.



Conner

Payroll Coordinator



Charlene

Payroll Coordinator

STAFF SPOTLIGHT

CINDY BEAVER

OFFICE ASSISTANT

AFTER WORKING AT CHC FOR A WHILE, WHAT SURPRISED YOU THE MOST?

“That everyone is flexible and willing to pitch in wherever is needed.”

TELL ME ABOUT YOUR POSITION AND WHAT YOU DO DAILY.

“I sit at the front desk! My job responsibilities include anything from keeping the supplies stocked, doing billing, helping out with recruiting and anything else that is needed to be done to keep everyone functioning in their daily roles.”

WHAT MAKES YOU FEEL FULFILLED IN YOUR POSITION?

“Being able to help people. I also have the unique position of getting to know everyone.”

WHAT ARE YOU MOST PROUD OF?

“Being part of an ever-growing team with all the support that any company can give.”



PERSONAL PROFILE

“I am from a large family of 6 kids, 6 nieces & nephews and 3 great nieces & nephews. We all have our own personalities so the holidays are always fun. I have lived in Salt Lake City, UT, Lake Geneva, WI and Dallas, TX. I have done work for the financing, title, and foreclosure businesses.”

TO NOMINATE SOMEONE PLEASE EMAIL:
MARKETING@CHCQUOTES.COM

AGENT SPOTLIGHT

LIZ MICHEL

AGENT

WHAT GOT YOU INTO THE INSURANCE INDUSTRY?

“My dream job has always been to sell people things - Said no one ever. But, my dream job is to help people, and that's what steered me toward the path of selling health and life insurance!”

WHAT ARE YOUR GOALS IN THE NEXT 3 YEARS?

“My goals for the next 3 years are to continue building my book of business, break six-figures annually, sell 12 Life policies, and to attend the next Compass Trip!!”

FAMILY & LIFE LESSONS

“Not much in life is easy, so choose your hard. I love knowing at the end of the day what gets deposited in my bank account is because of the work I did (or didn't) do that previous month. Ultimately, I'm responsible, and my girls do their best to hold me accountable by asking me every single day if I made any sales. LOL!”

FINAL THOUGHTS

“I hope to meet many of you in person over the next year! I continue to be motivated and inspired by Joe, Brian, Yvonne, Rich and the team here in Texas! I hope this spotlight lets you learn a little bit more about me and if you're ever in Dallas, let me know! I'd love to meet you!”



PERSONAL PROFILE

“I grew up in south Louisiana in a town called Thibodaux. I moved to Texas in 2002, after earning a degree in Music Education. I taught 6-12 grade band for 5 years and worked for a local symphony orchestra for three. When I became a mom 16 years ago, I knew I wanted to stay home with my children to raise them. Six years after having one daughter, I had a second one! Raising my girls became and still is my number one priority. After going through a divorce, I needed a job that offered flexibility and the opportunity to build life-changing income - quickly. I'm with Compass because when I met Yvonne & Brian Drennon, they offered a clear blueprint of what was necessary to achieve my financial goals and what it would take to get there. Now almost 9 months later, I am so glad they saw that potential in me.”

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2026

Word Search

happy new year

d m c o u n t d o w n o v d c
e i s b r e s o r u j d o e h
j d e m a s c e e g o h e b e
g n i b y l u s n w r k d a e
r i l l a l l n e s s o a c r
y g e o l l h d w a a e w i n
g h o a e h x u r y w c r i i
y i e s w i r o e o k p j b h
p p w i e b n q w h p a r i y
r e s o l u t i o n r c e e r

Ball Drop

Midnight

Growth

Resolution

Countdown

Cheer

Party

Renew

Toast



UPCOMING EVENTS

JANUARY

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 	2	3
4	5 Kickstart: Attitude is Everything	6 Kickstart: Expectations & Action Plans	7 Kickstart: Show Me the Money	8 CHC Life Insurance Training Kickstart: Creating Your Pitch Weekly Life Insurance Training	9 Kickstart: How to Build Your Business	10
11	12 Monday Madness: Keeping Clients Happy	13 New Agent Training Tampa New Agent Training STL		14	15 Live Roleplay JK Agency Updates Call Weekly Life Insurance Training	16 Sandler Sales Training
18	19 ACA Overview Monday Madness: Back Office & Claims Support	20 TopBroker Training	21 Perseverance & Goals Training	22 Under 65 Training Weekly Life Insurance Training	23 Ancillary Products Training	24
25	26 Monday Madness: Insurance Basics	27 WOMEN'S COUNCIL	28	29 JK Agency Updates Call Weekly Life Insurance Training	30	31

ONGOING

TUESDAY

Agent Support Training – 9am CST
TopBroker Training – 1pm CST
Foundation Mental Wellness Training
– 12pm CST
Team Dials with Q&A – 5pm CST

WEDNESDAY

Medicare Minute Wednesdays
– 7:30am CST
XGB Webinar – 4pm CST
LifeX Webinar – 11am CST

FRIDAY

LifeX Webinar – 11am CST
(Except 1/2/26)



WOMEN'S COUNCIL

Our next meeting is
January 27th at 1pm CST

For more information, visit: www.chcagents.com

