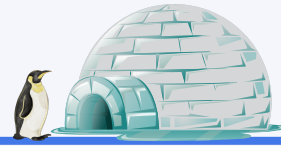


THE COMPASS CHRONICLE



Compass News

Announcements

Updates

Staff & Agent
Spotlights

Word Search &
Challenge

Calendar

NEWSLETTER VOL 14



HAPPY HOLIDAY'S FROM US TO YOU!



WE **LOVE** GETTING PICTURES OF OUR AGENTS HARD AT WORK!
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Compass News

Announcements

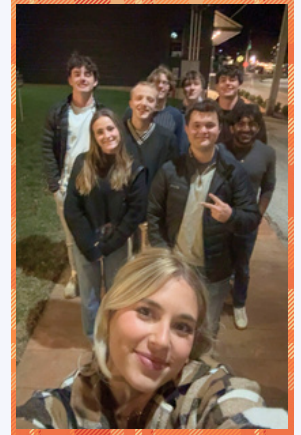
Updates

Staff & Agent
Spotlights

Word Search &
Challenge

Calendar

GRATEFUL TO HAVE
SPENT THANKSGIVING
WITH YOU



PUMPKIN CONTEST WINNERS



Best Overall



Most Creative



Most Creative



Funniest

ANNOUNCEMENTS

Compass News

Announcements

Updates

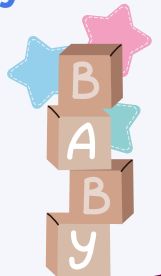
Staff & Agent
Spotlights

Word Search &
Challenge

Calendar



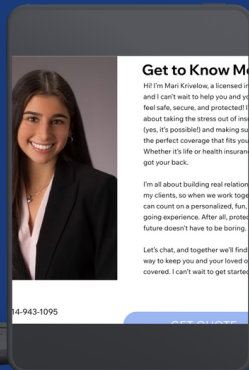
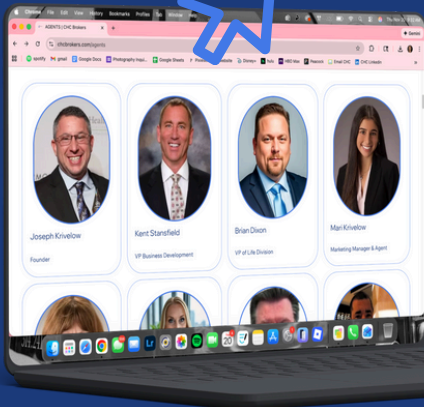
Congratulations to Brooke Ring and family on your newest addition! Sending your baby girl & the rest of the family much love from Compass.



Affiliate Site

Did you know we offer personalized affiliate sites?

www.chcbrokers.com



- Customizable
- Unique URL with lead form & review section
- \$15 per month - payable with Top Broker balance or credit card

ANNOUNCEMENTS

Compass News

Announcements

Updates

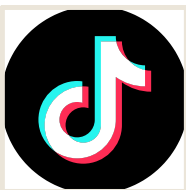
Staff & Agent
Spotlights

Word Search &
Challenge

Calendar



CHC Social Media



We now have a TikTok!
@compass.health.co

Link



Follow us on Instagram & Facebook!
@compasshealthconsultants_
@compasshealthconsultants



Connect with us on LinkedIn
@ Compass Health Consultants



See a post you like? Want to have it customized and post it to your feed?
Email marketing@chcquotes.com

UPDATES

Compass News

Announcements

Updates

Staff & Agent
Spotlights

Word Search &
Challenge

Calendar



REMINDER!

If you're not receiving CHC emails, please **email**
marketing@chcquotes.com. To receive text updates:
Text "START" to (314) 742-7842.

WOMEN'S COUNCIL

Next Meeting:
December 16 at 10 AM CST

We have a special guest...

DEBBIE KRIVELOW



**If you are not on
the email list and
would like to be,
please email
marketing@chcquotes.com**

Compass Health Consultants
WOMEN'S COUNCIL

Interested in joining? Scan the QR code below!

CHC WOMEN'S COUNCIL
STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS.

WOMEN SUPPORTING WOMEN

Details

- Monthly meetings
- Communication through Slack
- Meetings on Zoom
- Questions? Email marketing@CHCQuotes.com



STAFF SPOTLIGHT

Mike Rubenstein

Director of Agency Operations



"I started selling health insurance in 2006 after 25 years in the retail world in Chicago! Joe Krivelow and I met in 2009 and he was/is a great mentor for me as we were not on the same team. I finally joined Compass direct in 2015 as we opened the first Florida office in Sarasota and moved to the much warmer climate - 10 years in Sarasota and I met my wife of 3 years, Gina, who supports everything I do!"

After working at CHC for a while, what surprised you the most?

"The incredible success and growth Compass has achieved. Though, I will not call it a surprise because we have incredible leadership, staff, and agents."

Tell me about your position and what you do daily.

"My position has changed from mentor to Director of Agency Operations and now part of the executive team. I help oversee communication from our departments payroll and contracting to all of the agencies that have contracted with Compass."

What makes you feel fulfilled in your position?

"As a mentor to agents I was fulfilled seeing their success and that I helped. I feel the same working with the agencies when they succeed then I did my job. We are all in this together!"

What are you most proud of?

"That my hard work building my own business has given me the tools to be where I am now and paying it back to everyone I speak to each day."

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AGENT SPOTLIGHT

Justin Rubenstein



What got you into the insurance industry?

“What got me into Compass Health Consultants® and the industry as a whole was that I was at a crossroads in my life after college and I was trying to figure out what to do. My father, Mike Rubenstein, who had already been part of it and running an office in Sarasota, offered me the opportunity to do an orientation meeting to see if I wanted to give this a shot and I’m so glad I did!”

Why are you with Compass? What do you like about it?

“I joined and continue to be with CHC because I trust the leadership of Joe Krivelow and the rest of the staff to guide us to the greatest heights possible in this career. I believe in their goals, their insurance carriers they partner with, and I like how everyone (including other agents) wants to help each other grow and have successful careers.”

What are your goals in the next three years?

“I’m working now on becoming a recruiter and mentor to build a successful team. My goals are to build a big book of business while working hard now to be able to in the next 10 to 20 years to continue at a high productive rate and also to find more time to enjoy with family and friends.”

Family & Life Lessons

“I have a wonderful wife, Alissa, who supports my career, goals, and everything I do. And what I have learned from her, Mike, and the rest of my family and friends is to work hard, work smart, do right by my clients and everything will work itself out.”

Final Thoughts

“Lastly, I want to acknowledge and thank my father Mike, Joe Krivelow, and many members of Compass, especially the leaders of it, for helping and supporting me from the beginning as I have grown into this business for the past near decade and appreciate their continued work to make a better future for us in this industry.”

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[Compass News](#)[Announcements](#)[Updates](#)[Staff & Agent
Spotlights](#)[Word Search &
Challenge](#)[Calendar](#)

Word Search

Holiday Edition

d f o f r o s t l e i t v h c
c o w h a n k s n i d e p o m
i j i m e t c a t m u h e t i
t e n b i u c a r o l s d c s
t f t e p y e n g c f p a o t
r h e p d k l s n o w f f c l
g s r n e p f s t o w r i o e
y n a t l y r l l r k p w a t
p c o o k i e s w e o z e d o
p o p e r e n s o d d m e l e

Snow

Carols

Cookies

Candycane

Winter

Hotcocoa

Mistletoe

Sled

Frost



Can you spot
the
differences?



There are 9
differences...
do you see
them all?

Think you found them all?
Share your results with us at
marketing@chcquotes.com



Compass News

Announcements

Updates

Staff & Agent
Spotlights

Word Search &
Challenge

Calendar

UPCOMING EVENTS

DECEMBER



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2 Team Dials with Q&A Agent Support Weekly Training Foundation Mental Wellness Training NEW GI MBO Bronze Plan Training TB CRM Weekly Training	3 Medicare Minute Wednesday LifeX Webinar XGB Webinar	4 JK Agency Updates Call Weekly Life Insurance Training	5 LifeX Webinar Enroll Prime Training	6
7	8	9 Agent Support Weekly Training Foundation Mental Wellness Training NEW GI MBO Bronze Plan Training TB CRM Weekly Training Team Dials with Q&A	10 Medicare Minute Wednesday LifeX Webinar	11 Weekly Life Insurance Training	12 LifeX Webinar	13
14	15 	16 Agent Support Weekly Training Foundation Mental Wellness Training NEW GI MBO Bronze Plan Training TB CRM Weekly Training Team Dials with Q&A	17 Medicare Minute Wednesday LifeX Webinar	18 JK Agency Updates Call Weekly Life Insurance Training	19 LifeX Webinar	20
21	22	23 Agent Support Weekly Training Foundation Mental Wellness Training	24 Medicare Minute Wednesday LifeX Webinar	25 	26 LifeX Webinar	27 
28	29	30 Agent Support Weekly Training Foundation Mental Wellness Training	31 Medicare Minute Wednesday LifeX Webinar	1 	2	3

For more information, visit: www.chcagents.com