

WEEKLY ACTIVITY TRACKER

TASK	MON	TUE	WED	THU	FRI	SAT	SUN
MORNING							
Daily post on FB/IG/LI {Make 3 videos - post/stories/reels/lives}							
40 messages on FB/IG/LI - when they accept you, message for a connection call/zoom or coffee							
Warm-up with team							
150 Dials							
Book 1 Appointment							
Attend networking/referral meeting {at least 1 of each/week}							
5 biz called from niche specific google search							
MIDDAY							
Join 1 FB Group daily {6/week}. Engage daily - be a contributor							
Schedule 1/week. Local P&C Offices to drop cards/cookies/popcorn {just poppin' by!}							
Role Play							



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TASK	MON	TUE	WED	THU	FRI	SAT	SUN
EVENING							
Schedule a meeting with a referral partner networking event							
Warm marketing outreach							
Review/create your hot list for next day							
Book 1 appointment							
Make 150 Dials							