

THE COMPASS CHRONICLE

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NEWSLETTER VOL 13



WE ARE THANKFUL FOR YOU!



WE **LOVE** GETTING PICTURES OF OUR AGENTS HARD AT WORK!
SEND 📷 TO MARKETING@CHCQUOTES.COM

SPOOKTACULAR HALLOWEEN

ST. CHARLES MURDER MYSTERY PARTY



AMAZING HALLOWEEN COSTUMES



THANKFUL THOUGHTS & FALL FAVORITES



BECKY-

THANKFUL THOUGHT: "MY FAMILY & WORK FAMILY."
FALL FAVE: "TURKEY & MASHED TATERS WITH GRAVY."



COLLIN-

THANKFUL THOUGHT: "MY LOYAL DOGS & LOVING FAMILY."
FALL FAVE: "COOKING HOTDOGS OVER A BONFIRE"



BELLA-

THANKFUL THOUGHT: "MY SMALL FAMILY - JACOB, OUR DOG BUCKY<3 AND I."
FALL FAVE: "HEATED BLANKETS & PUMPKIN PATCHES!"



MARI-

THANKFUL THOUGHT: "BEING ABLE TO WORK EVERYDAY WITH PEOPLE WHO FEEL LIKE FAMILY."
FALL FAVE: "PUMPKIN SPICE & EVERYTHING NICE!"



JOE-

THANKFUL THOUGHT: "EVERYBODY HERE KEEPING ME SANE."
FALL FAVE: "WALKING OUTSIDE ON A CRISP MORNING & SITTING HAVING COFFEE."

WANT TO SEE MORE? CHECK OUT THE VERY END OF THE NEWSLETTER FOR ALL ANSWERS♥

PUMPKIN DECORATING CONTEST

VOTING IS STILL OPEN! IF YOU HAVEN'T ALREADY VOTED, PLEASE HEAD TO OUR FACEBOOK OR INSTAGRAM @COMPASSHEALTHCONSULTANTS TO CAST YOUR VOTE. YOU ARE ASKED TO COMMENT THE PUMPKIN NUMBER AND THE ASSOCIATED CATEGORY YOU ARE VOTING FOR. THE RULES ARE ALSO IN THE CAPTION OF THE "PUMPKIN CONTEST" POST. VOTING ENDS NOVEMBER 7TH.

THE CATEGORIES ARE: BEST OVERALL

MOST CREATIVE

FUNNIEST



1



2



3



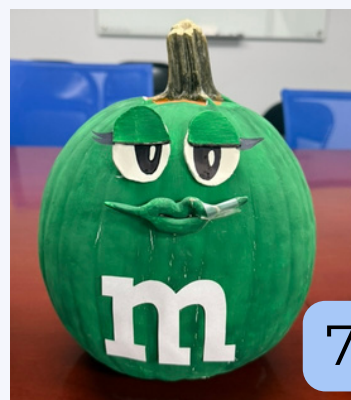
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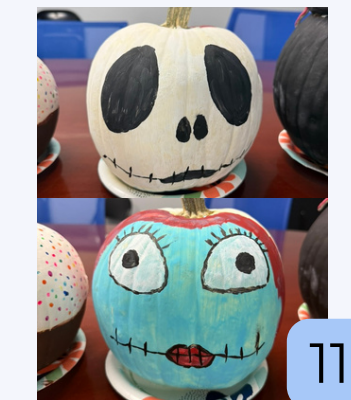
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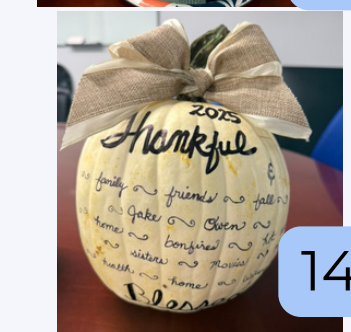
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13



14



WOMEN'S COUNCIL

*Next Meeting:
November 13 at 11 AM CST*

We have a special guest...

DAPHNE RAYAPPU



Compass Health Consultants
WOMEN'S COUNCIL

Interested in
joining? Scan the
QR code below!





CHC WOMEN'S COUNCIL
STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS.

WOMEN SUPPORTING WOMEN

Details

-  Monthly meetings
-  Communication through Slack
-  Meetings on Zoom
-  Questions? Email marketing@CHCquotes.com

**If you are not on
the email list and
would like to be,
please email
marketing@chcquotes.com**

ANNOUNCEMENTS

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Congratulations to Trinity Rector! She made her first sale on her 3rd day at the Cottleville office. What an amazing job. We can't wait to see how far you will go!



Talk about a hole-in-one weekend! Some of our amazing Cottleville team members spent their weekend at Top Golf. We love seeing our agents taking time to relax, recharge, and have fun together!



We are so proud of our agent Sally McGuren! She took the amazing opportunity to introduce herself and CHC at the Colorado Association of Realtors Leadership Symposium, as their official CAR benefit partner.



UPDATES

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Humana

Dental, Vision, Life Insurance through CHC! Link below.

<https://forms.monday.com/forms/c9b1195a0128391f5827cba2d49e80a3?r=use1>

TRADEMARK UPDATE PLEASE READ

We have been excited to share that our logo AND name have been trademarked!

NEW: If you use the name "Compass Health Consultants" in any form of writing, please include the trademark ® symbol at the end of the name. See below on how to add and where to add the ®

WHAT'S NEW?

Compass Health Consultants® ← ®

How to add ® from your keyboard:

On Windows, simply press Alt + 0174

On Mac, use Option + R to insert the symbol.

📞 REMINDER!

If you're not receiving CHC emails, please **email** marketing@chcquotes.com. To receive text updates:
Text "START" to (314) 742-7842.





STAFF SPOTLIGHT

Tanya Mosley

Executive Assistant



“Born in Cape Girardeau, MO but raised in Chicago, IL. Go BEARS! I now live in Moscow Mills, MO. I have 1 Swiftie daughter, Maiya, and she has 3 pets, 2 dogs and 1 cat that I am currently raising lol. She is my greatest accomplishment. I have almost 20 years’ experience in corporate financial services that lead to an extensive resume. I play sand volleyball, love to hike, and call Adult Bingo weekly for a cool bar in my area.”

After working at CHC for a while, what surprised you the most?

“This could actually get big; I am so down to see where it goes!”

Tell me about your position and what you do daily.

“My job title is Assistant to JK and that is everything JK! But I am also kind of a Jack of All Trades here (10 years will do that) I have a little bit of knowledge in the departments, and do my best to make sure everyone, staff, agents, and agencies gets what they need to be successful and what I don’t know, I use, www.chcagents.com 😊”

What makes you feel fulfilled in your position?

“1st when problems are solved swiftly with ease and everything is on track, 2nd a clean inbox!”

What are you most proud of?

“Personally, my kid! Professionally, finally developing a working contracting system and hiring and training Michelle to run the department.”

TO NONIMATE SOMEONE PLEASE EMAIL: MARKETING@CHCQUOTES.COM



AGENT SPOTLIGHT

Liam Arrington



What got you into the insurance industry?

I first got into the insurance field after working in healthcare, where I saw too many cancer patients discharged too soon because their insurance had denied coverage. Having lost my grandfather (a.k.a. my personal hero) to cancer as a child, it was painful to watch people already struggling now face financial stress, often without fully understanding what their policies covered. That experience made me realize how important it is to educate people about their insurance options – to make sure they’re truly protected. It’s not just about selling policies but about doing right by people, which aligns perfectly with why I entered this field and chose to partner with Compass. With CHC, there is a commitment to agents and clients alike. The culture here is built on support, collaboration, and integrity. Having a company that values so much more than just their bottom line is something I think everyone can agree is a rare find.

What are your goals in the next three years?

Over the next 3 years, my goal is to expand my client base, strengthen community relationships, and continue growing as a trusted advisor. This career, and Compass in particular, has given me the freedom to stay involved with nonprofits that make a real difference in my community – something I plan to keep building on in the years ahead. I hope to keep guiding families toward smarter coverage choices while pursuing my dream of opening a mental health rehabilitation center that provides the kind of care and understanding too often overlooked. At the end of the day, success for me isn’t about numbers; it’s about impact. If I can make a meaningful difference in people’s lives while growing personally and professionally, that’s what truly matters.

Family & Life Lessons

My family has always been my foundation – particularly my wife, mom, and dad. They’ve taught me the value of kindness, resilience, and hard work – qualities that shape how I serve my clients and how I live my life. I’m grateful every day for the lessons they’ve instilled in me, and carry those values into every interaction, both personally and professionally.

Final Thoughts

If there’s one thing I’ve learned, it’s that compassion and integrity always lead you in the right direction – in business and in life. My advice to anyone in this field is simple: lead with empathy. People may not remember every detail of a policy, but they’ll always remember how you made them feel – especially when it comes to their health and security. Growing up, my dad worked in sales, and he always told me, “Don’t chase the sale, chase the solution. When you put people first, success always follows.” I carry that lesson with me every day because the best thing you can do as an agent is listen. Listening builds trust – and trust builds everything else. Helping people protect what matters most isn’t just my career – it’s my purpose.

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Word Search

Thanksgiving

d f o o t b a l l a i t v w c
c o t h a n k s f i d e p i k
i j e m e t c g t m u h e i a
d e i b i u l s h u c f d a e
e f t e p r e n g c f p a e m
r h a p a k l s l c o f f n n
g s o l e e f o t o w r i i t
y n o t l y r k e r k p w n y
p c w c e b n q w n o z e d g
p o p e n e n r o l l m e n t

Open
Enrollment

Fall

Corn

Turkey

Thanks

Cider

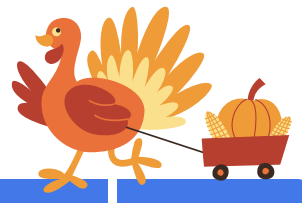
Stuffing

Pie

Football

UPCOMING EVENTS

NOVEMBER



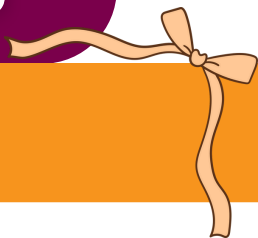
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3 MedMutual Training	4 Agent Support Training Weekly TB Training MedMutual Training Team Dials with Q&A Foundation Mental Wellness Training	5 Medicare Minute Wed XGB Webinar MedMutual Training	6 MedMutual Training Weekly Life Insurance Training Group Training: UnitedHealth Care	7 MedMutual Training	8
9	10 MedMutual Training	11 Foundation Mental Wellness Training Agent Support Training Weekly TopBroker Training Team Dials with Q&A New Agent Training STL	12 Medicare Minute Wed XGB Webinar	13 Weekly life insurance training JK Agency Updates Call	14 LifeX Webinar	15
16	17	18 Foundation Mental Wellness Training Agent Support Training Weekly TopBroker Training Team Dials with Q&A	19 Medicare Minute Wednesday LifeX Webinar XGB Webinar	20 Weekly life insurance training	21 LifeX Webinar	22
23	24	25 Agent Support Training Foundation Mental Wellness Training Weekly TopBroker Training Team Dials with Q&A	26 Medicare Minute Wednesday XGB Webinar LifeX Webinar	27 Weekly life insurance training	28 LifeX Webinar	29

For more information, visit: www.chcagents.com





THANKFUL THOUGHTS & FALL FAVORITES



AMY-

THANKFUL THOUGHT: "MY FAMILY AND BOYS; GOOD FRIENDS, GOOD HEALTH; ALL THE BLESSINGS AND OPPORTUNITIES IN MY LIFE."

FALL FAVE: "CHILLY EVENINGS BY THE FIRE; BEAUTIFUL TREE COLORS; BONFIRES & HOT CHOCOLATE. "



CINDY-

THANKFUL THOUGHT: "EVERYTHING!"

FALL FAVE: "PUMPKIN SPICE SMELL & FALL TEMPS. "



LIZ-

THANKFUL THOUGHT: "FAMILY, FRIENDS, WORK, PETS, & HAPPINESS. "

FALL FAVE: "WEATHER, COZY VIBES, & COFFEE. "



MITCHELL-

THANKFUL THOUGHT: "MY FRIENDS. "

FALL FAVE: "CANDLES. "



JORDAN-

THANKFUL THOUGHT: "MY POORLY-BEHAVED DOG NAMED DUDE. "

FALL FAVE: "CREWNECK SWEATSHIRTS"



TIFFANY-

THANKFUL THOUGHT: "MY BOYFRIEND & MY SONS. "

FALL FAVE: "THE CHANGING OF LEAVES."



COURTNEY-

THANKFUL THOUGHT: "THE TIME SHARED WITH LOVED ONES WHILE MAKING OUR FALL FAMILY RECIPES. "

FALL FAVE: "SEASONAL COOKING. "



KENT-

THANKFUL THOUGHT: "BEING PART OF COMPASS. "

FALL FAVE: "THE LEAVES CHANGING COLORS. "



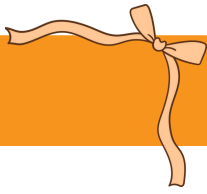
LIZZY-

THANKFUL THOUGHT: "EVERYTHING GOOD IN MY LIFE; INCLUDING, MY WORK FAMILY & FAMILY AT HOME."

FALL FAVE: PUMPKIN SPICE CANDLES, READING, AND FANTASY FOOTBALL"



THANKFUL THOUGHTS & FALL FAVORITES



AMANDA-

THANKFUL THOUGHT: "MY BOYFRIEND & MY CATS. "

FALL FAVE: "COOKIES, COMFORT FOOD, & SWEATS. "



BECKY-

THANKFUL THOUGHT: "MY FAMILY & WORK FAMILY."

FALL FAVE: "TURKEY & MASHED TATERS WITH GRAVY."



PREEYAH-

THANKFUL THOUGHT: "GOOD HEALTH & MY SON."

FALL FAVE: "CANDLES & BLANKETS"



TREVOR-

THANKFUL THOUGHT: "JORDAN."

FALL FAVE: "CREWNECKS."



BILL M. -

THANKFUL THOUGHT: "WAKING UP EVERYDAY!"

FALL FAVE: "SMELL OF A BONFIRE."



DAKOTA-

THANKFUL THOUGHT: "FAMILY."

FALL FAVE: "TRICK OR TREATING."



CHRISTINA-

THANKFUL THOUGHT: "FOR THE GOOD HEALTH OF MY FAMILY & FRIENDS."

FALL FAVE: "APPLES & CARAMEL. "



OWEN-

THANKFUL THOUGHT: "MY FAMILY."

FALL FAVE: "FOOTBALL."



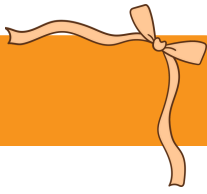
HOLLY-

**THANKFUL THOUGHT: "BOTH MY FAMILY & MY CHC FAMILY AND TO WORK
FOR SUCH AN AMAZING COMPANY!"**

FALL FAVE: "BOOTS, HOODIES, FLANNELS, HALLOWEEN, & FALL COLORS."



THANKFUL THOUGHTS & FALL FAVORITES



PATTYE-

THANKFUL THOUGHT: "MY 4 SONS - MOST OF THE TIME!"

FALL FAVE: "ANYTHING PUMPKIN."



BRANDIE-

THANKFUL THOUGHT: "THE FELLOWSHIP FAMILY FOR THE THANKSGIVING HOLIDAY."

FALL FAVE: "CARDIGANS, BOOTS, CUTE SWEATSHIRTS & HOODIES, WARM VANILLA SCENT FOR MY HOME, COMFY PJ'S, BONFIRES, SCARY MOVIES."



LIPI-

THANKFUL THOUGHT: "FAMILY & FRIENDS WHO BRING WARMTH, A COZY HOME & GOOD MEALS, EVERYONE AROUND ME - INCLUDING MYSELF- IS HEALTHY & HAPPY, LITTLE EVERYDAY JOYS, AND A JOB THAT PROVIDES SUPPORT & BENEFIT."

FALL FAVE: "COZY SWEATERS, WARM DRINKS – LIKE COFFEE & TEA, LEAF PEEPING, FALL FESTIVALS, HALLOWEEN PARTIES, MOVIE NIGHTS WITH BLANKETS & POPCORN, AND FALL DEOR."

