

AUGUST 5, 2025

NEWSLETTER VOL 10



THE MPASS CHRONICLE

KEEP UP THE GREAT WORK

WE **LOVE** GETTING PICTURES OF OUR AGENTS HARD AT WORK!

UPDATES

Tuesday

August 5

2025

CHC WOMEN'S COUNCIL

STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS.

Scan the QR code below to join the CHC women's council!

Our first meeting will be held in August – we are so excited to see where this leads!



CHC WOMEN'S COUNCIL

STRONG WOMEN. BOLD DIRECTION. CLEAR COMPASS.

Iron Health

Iron Health is LIVE and ready for you.. with some BIG news!

CIGNA IS LIVE ON IRON HEALTH!



Get contracted TODAY if you haven't already!

Good luck selling!

TOP NEWS

01

CHC Women's Council

Scan QR code today to join!
First meeting this month – keep your Slack notifications ON!

02

Upcoming Trainings

Advanced Agent Training: September 18 & 19
Mastermind: September 20
**Both events are by invitation only

03

Nashville Carrier Blitz

September 25 – 28



Thank you to all who came!

TAMPA OFFICE OPEN HOUSE

We hosted an open house for the NEW Tampa office. Thank you to all who joined! It was so much fun with food, drinks, networking, and even a live viewing of the JK Agency Updates Call.

AWARD TRIP

► Rules

- Each application submitted and paid June 1 - Dec 22 2025 you'll get the amount listed below of Compass Cash towards cost of the trip
- All policies written from Jan 1 - May 31 2025 (Previously written) will be given 50% credit
- Top 15 agents and top 3 leaders (by Compass Cash points) will attend the trip for free** (Free hotel accommodation + \$750 towards flights per couple**)
- Leaders credit is 1/3 of their agents credit
- FOR THOSE THAT ARE NEW AGENTS WHO'VE SUBMITTED THEIR FIRST APP AFTER JUNE 1 2025, ALL POINTS ARE DOUBLED!

**Based on ACTUAL BUSINESS, not TopBroker sales

Carrier	Compass Cash Per Policy Sold
LifeX	\$15
Enroll Prime Iron Health OneShare	\$10
AmeriBenefit Flex Benefits MedMutual NCD	\$5
Group Health Policies <small>***Level Funded ONLY</small>	\$5 per employee



AWARD TRIP TO THE BEACH! 📍 PUNTA CANA

Where: Breathless Resort, Punta Cana

When: March 19-22, 2026

Contest Dates: 1/1/25 - 12/22/25



Staff Spotlight



BELLA RODRIQUEZ

Hi! I'm Bella. I grew up in Texas and moved to Florida during my freshman year of high school in 2015. Most recently, I relocated to Missouri in October 2024. I love spending time outdoors with my dog—especially taking him on walks to the park or treating him to a 5-count nugget meal at Chick-fil-A! I'm a big fan of pizza and love trying new spots. In fact, Jacob and I visited New York in January and hit up over 20 different pizzerias, giving each one our signature "one bite" reviews. When I'm not chasing down the perfect slice, I enjoy quirky hobbies like making pickle popsicles and watching Dancing with the Stars. I'm also obsessed with all things sour—and never say no to a good espresso martini!

What's your favorite part about working at CHC?

The staff has been the most enjoyable part since I began my career with compass, they welcomed me with open arms when I moved to Missouri from Florida.

What's your favorite vacation? Where did you go and with whom?

In 2023, went on a cruise for 6 year anniversary with Jacob. We went to CocoCay. It was my first time on a cruise and INSTANTLY fell in love with cruising. Even after one trip I knew that cruises were just my cup of tea, "my thing"! And now we are going on another in October for our 8 year anniversary (:

What was your first impression of CHC?

I have worked at other companies as a recruiter in the past, but my first impression of Compass was Joe. The way he ran his team and the support that he offered was unparalleled compared to everyone else and that really stood out to me. I also love how family oriented Compass is and how they support everyone.

If you could wish for three things, what would they be?

1. A house for my dog, Bucky 2. To spend time with my family that live in Florida and Texas 3. For every agent to have success in this opportunity and obtain the goals that they set for themselves.

TO NONIMATE SOMEONE PLEASE EMAIL: MARKETING@CHCQUOTES.COM



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Agent Spotlight

WE WANT TO HERE FROM YOU!



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****THOSE NOMINATED HAVE A CHANCE TO BE
SHOWN ON OUR SOCIAL MEDIA**



WHAT'S COMING UP?

August

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Kickstart: How to Build Your Business LifeX Webinar	2
3	4 Monday Madness: Prospecting and Sales Psychology	5 Agent Support Training MedMutual Training Weekly TB Training Team Dials with Q&A	6 Medicare Minute Wednesday LifeX Webinar BHPI Webinar	7 MedMutual Training CHC Training: Under 65 Products	8 LifeX Webinar	9
10	11 Monday Madness: Back Office and Claims Support	12 Agent Support Training Weekly TopBroker Training Team Dials with Q&A New Agent Training Tampa	13 Medicare Minute Wednesday LifeX Webinar BHPI Webinar	14 Kickstart: Attitude is Everything + Roleplay JK Agency Updates Call	15 Kickstart: Foundations LifeX Webinar Sandler Sales Systems	16
17	18 Kickstart: Elevator Speech & First 5 Seconds Monday Madness: ACA Certification and Registration	19 Kickstart: Expectations & Action Plans Agent Support Training MedMutual Training Weekly TopBroker Training Team Dials with Q&A	20 Medicare Minute Wednesday Kickstart: Show Me the Money LifeX Webinar BHPI Webinar	21 Kickstart: Handling Objections CHC Training: Group Insurance	22 Kickstart: How to Build Your Business LifeX Webinar	23 Dialing for Dollars
24	25 Monday Madness: Bundling the Sale	26 Agent Support Training MedMutual Training Weekly TopBroker Training Team Dials with Q&A New Agent Training STL	27 Medicare Minute Wednesday LifeX Webinar BHPI Webinar	28 Kickstart: Attitude is Everything + Roleplay JK Agency Updates Call	29 Kickstart: Foundations Sandler Sales System	30

For more information, visit: www.chcagents.com